

Paid Internship

#750 RON Part-Time

Who we are

Colt is the New Standard in high bandwidth network and voice services for enterprises and wholesale customers in Europe, Asia and North America's largest business hubs.

With a global reach but a deep local presence, Colt is big enough to deliver and small enough to care.

Colt enables the digital transformation of businesses through its intelligent, purpose-built, cloud-integrated network, known as the Colt IQ Network.

It connects over 700 data centres around the globe, with over 24,500 on-net buildings and growing. Colt is also recognised as an innovator and pioneer in software defined networks (SDN) and network function virtualisation (NFV).

What we do

We deliver a consistent and predictable experience between Europe, Asia and North America over a common platform and technology, allowing businesses to address the challenges digitisation brings, by focusing on their business priorities, and accessing new and emerging markets.

Resume application at:

Email: Iuliana.Neamtu@colt.net
Tel: **0748 938 441**

<http://www.colt.net>



Role Description

Colt is looking for a qualified intern to support & join our sales & inside sales teams. We are seeking an intern who can participate/support in various stages of sales & sales support day to day business.

You should be prepared to work in a fast-paced team environment, and will finish the internship having gained broad experience in various aspects of sales and sales support roles.

The Role and Accountabilities

- Researching /prospecting existing or new customers
- Registering and documentation in the tools ensuring the accuracy of the information;
- Help COLT to save and increase the revenue by making sure that COLT Policies are followed;
- Handle basic customers' requests queries adapting to customer and business needs cooperating with Sales / Inside Sales Team;
- Follow valid Generic Terms Conditions and specific policies to make sure the request will be understood properly;
- Contribute to the customer satisfaction
- Verification and tracking of sales actions started (orders, system entries, delivery, TT feedbacks and escalations)
- Help in getting orders in the system effectively and generate revenue;
- Market research on pricing, competition / discounting

What you will need to succeed

- Customer focused & willingness to learn and develop new skills / perspectives
- Team player with a „hands on- mentality“
- Result oriented with high commitment, resilience and a positive attitude.
- Good planning, organizational and time management skills.
- Knowledge of MS Office products on user level (Excel, Word, Outlook);
- Fluent English (written and spoken) + other European language (German, French or Italian, Spanish);
- Excellent influence and communication skills (written, presentational and inter-personal).
- Flexibility , in order to assimilate changes in processes and the company structure easily;
- Ability to organize own workload with the given prioritization guidelines;

What we offer

- Colt is a growing business that is investing in its people.
- We offer skill development, learning pathways and accreditation to help our people perform at their best, regardless of role and location.
- Colt recognizes the importance of a work life balance.
- Possibility to develop a career path