



# Continental Non-Engineering Internship Program

Welcome @ Continental Sibiu

# Continental Group

Leading the Way for Your Mobility



A leading player  
in **autonomous  
mobility**

First to market  
with **software-  
defined**  
vehicle architecture

Industry-  
benchmark  
operational efficiency  
in **Tires**

over **192,000**  
talented and  
dedicated  
**employees** in  
**58** countries &  
markets



# Automotive (as of January 1, 2022)

## Sibiu Reflection

Automotive Central Functions   Production   R&D

### Automotive



**Market organizations** as an integral part of our global setup in Automotive

<b>Safety and Motion</b> 	<b>Autonomous Mobility</b> 	<b>User Experience</b> 	<b>Smart Mobility</b> 	<b>Architecture and Networking</b> 	<b>he[a]t</b>  <b>Software and Systems Excellence</b>
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**5 business areas** and **he[a]t** – aligned to our six automotive strategic action fields

### Automotive Central Functions

Finance & Controlling	Sales & Markets	Human Relations	Operations	Quality	Communications	Strategy
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**Operations incl.**

- > Purchasing
- > Supply Chain Management
- > Manufacturing
- > IT
- > Sustainability

# Continental Corporation

## Romania



20.100

Employees

15

Locations

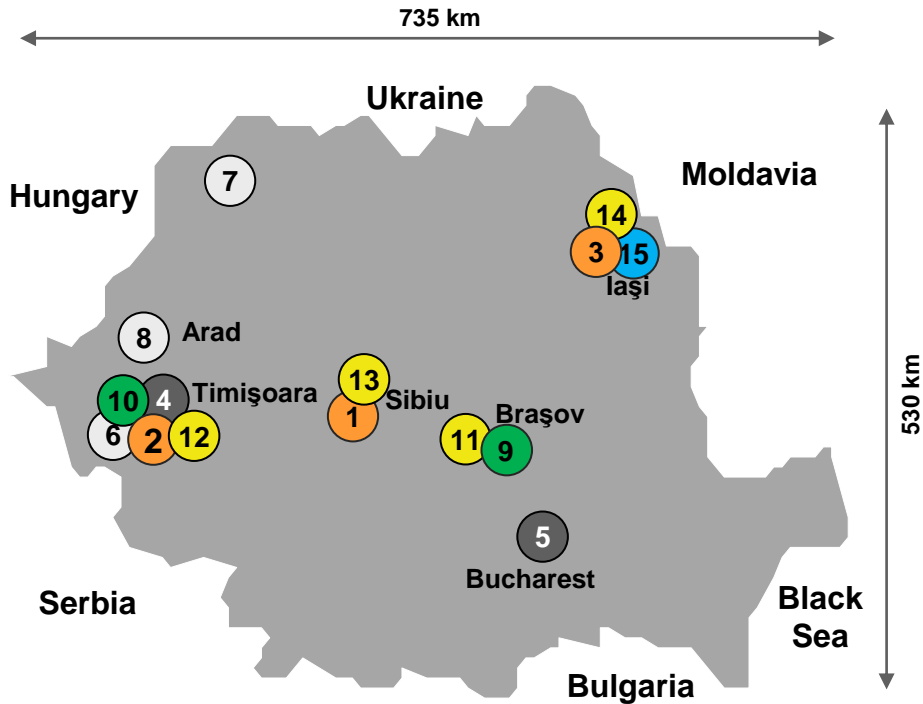
2,0 billion €

Investments

\*Status: Jan 1, 2021

# Continental Corporation in Romania

January 1, 2021, HC: over 20.100\*, about 2 bn € Investment



- > 10 legal entities in 15 locations
- > Total employees: over 20.100\*
- > Total Investment: about 2 billion euro

## Automotive

- 1 Sibiu  
Engineering Center & Electronic Manufacturing
- 2 Timisoara, former SV  
Engineering Center & Electronic Manufacturing
- 3 Iasi, former SV  
Engineering Center

## Tires

- 4 Timisoara  
Division – Passenger and Light Truck Tires, Replacement and OE
- 5 Bucuresti - Tire Distribution Center

## ContiTech

- 6 Timisoara  
PTG: transmission belts  
Mobile Fluid Systems– Air Conditioning Lines, Power Steering & Hydraulic Lines
- 7 Carei – Mobile Fluid Systems  
Products: Air Induction Systems & Heating/ Cooling Systems (Rubber)
- 8 Nadab - Mobile Fluid Systems  
Products: Air Induction Systems (silicone)

## Elektrobit

- 9 Brasov  
Engineering Center
- 10 Timisoara  
Engineering Center

## Vitesco

- 11 Brasov  
Electromechanical Manufacturing
- 12 Timisoara  
Engineering Center
- 13 Sibiu  
Engineering Center
- 14 Iasi  
Engineering Center

## JV Osram Continental

- 15 Iasi  
Osram - Continental

\* HC without joint ventures





**AREA**

**221.000 m<sup>2</sup>**



**EMPLOYEES**

**~ 4000**



**VOLUME**

**44.3 Mio. Units**

# History Continental Sibiu

2022

Challenges Ahead



2021

Forward Together

- Regina Maria Polyclinic Opening on-site
- Ms. Sonok Rivetto new General Manager of our location
- Mr. Oswald Kolb (previous GM) retirement



2020

CONTINUOUS DEVELOPMENT

- Continental Sibiu becoming an extended location of ULBS University
- Inauguration of the New Technical Training Center



2019

15 YEARS ANNIVERSARY

- Inauguration of Module 6
- 15 Years Anniversary
- Inauguration of the 3<sup>rd</sup> R&D Building



2008

GROWTH

- 1st direct shipment
- 15th Mio unit produced
- 1000 employees on Board



2014

10 YEARS ANNIVERSARY

- Start Construction R&D2
- Building Release M5
- 10 years Anniversary
- Move in R&D2



2004

MOVE IN

- Move In Module 1
- 1st SOP with 1 shift
- Opening Engineering Center



2003

STARTUP

- Planning building execution
- Hiring first employees



2012

EXPANSION I

- Move In Modul 4
- Move In Canteen
- 2000 employees on board
- 50th Mio unit produced



2015

EXPANSION II

- Move In Module 5
- Opening Kindergarten
- 3000 employees on board
- Opening ALD & Garage



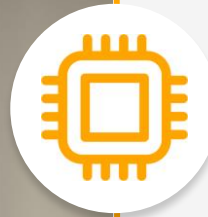
2018

FURTHER GROWTH

- ≈ 4500 employees
- M6 and R&D 3 Start Constructions
- ≈ 1000 engineers in our R&D center



# Continental Sibiu. Plant



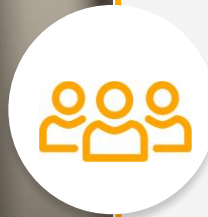
## Production:

Electronic Control Units for the Automotive Industry



## Competences:

Manufacturing, quality management, logistic management, process and test engineering (SW + HW), launch management, big data, machine learning, smart application, finance, global collaboration.



## No. of employees:

~2600

**6**  
Years Conti  
experience

**32**  
Years old  
average

**39%**  
Female  
Share

**35%**  
Female in  
Leadership

Status Jan, 2022



# Continental Sibiu

## Our Focus Factories & Product Portfolio



### FF ADAS - Advanced Driver Assistance Systems

- › Surround View Camera
- › Multi Function Camera
- › Optic-Module
- › Surround View Unit
- › Assisted & Automated Driving Control Unit



### FF AN – Architecture and Networking

- › Wireless Module Charger
- › Body & Rear Body Controller
- › Front & Interior Lights Control
- › Ignition Switch
- › Door & Seat Control
- › Antenna Modules
- › Trunk Movement
- › Near Field Communication
- › Remote Access



### FF CM - Contract Manufacturing

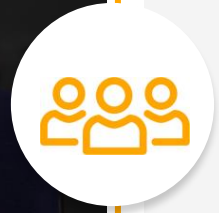
- › Double Clutch Transmission DQ 200 TCU
- › MPS 6 TCM

# Continental Sibiu

## Research & Development Center



**Competences:**  
System Engineering, Software Development, Hardware Development, Validation, Vehicle Testing, Mechanical Design, Simulation, Quality Assurance, Customer Project Management, Sales, Advanced Purchasing, Product Launch Management.



**No. of employees:**  
~1400

**6**  
Years Conti  
experience

**35**  
Years old  
average

**33%**  
Female  
Share

**20%**  
Female in  
Leadership

Status Jan, 2022

# Continental Sibiu. R&D Center Product Portfolio



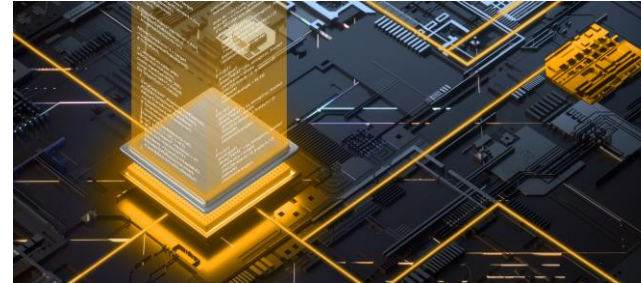
## Safety and Motion: Vehicle Dynamics & Passive Safety & Sensorics

- › Electronic Brake Systems
- › Regenerative Brake Systems
- › Air Suspension Systems
- › Motorcycle – Electronic Brake Systems
- › Electronic Damping Systems



## Autonomous Mobility Systems

- › Short and Long Range Radar Systems
- › Mono and Multi view camera systems
- › Short Range Lidar and High Frequency Resolution Lidar



## Holistic Engineering and Technologies Central Engineering

- › Body High Performance Computers
- › Body control modules
- › Access control systems
- › Power closures
- › Door control units
- › Intelligent glass control
- › Seat comfort systems
- › Gateways
- › Intelligent Antenna Modules



## Qualification Laboratory

- › Analyze technical customer environmental requirements
- › Provides qualification cost estimation and feasibility study
- › Offer test recommendation for changes during and after development process of ECUs
- › Perform environmental tests according to customer requirements
- › Support test setup build-up of LTTs
- › EMC Test capabilities



# Follow us online!



[Continental](#)



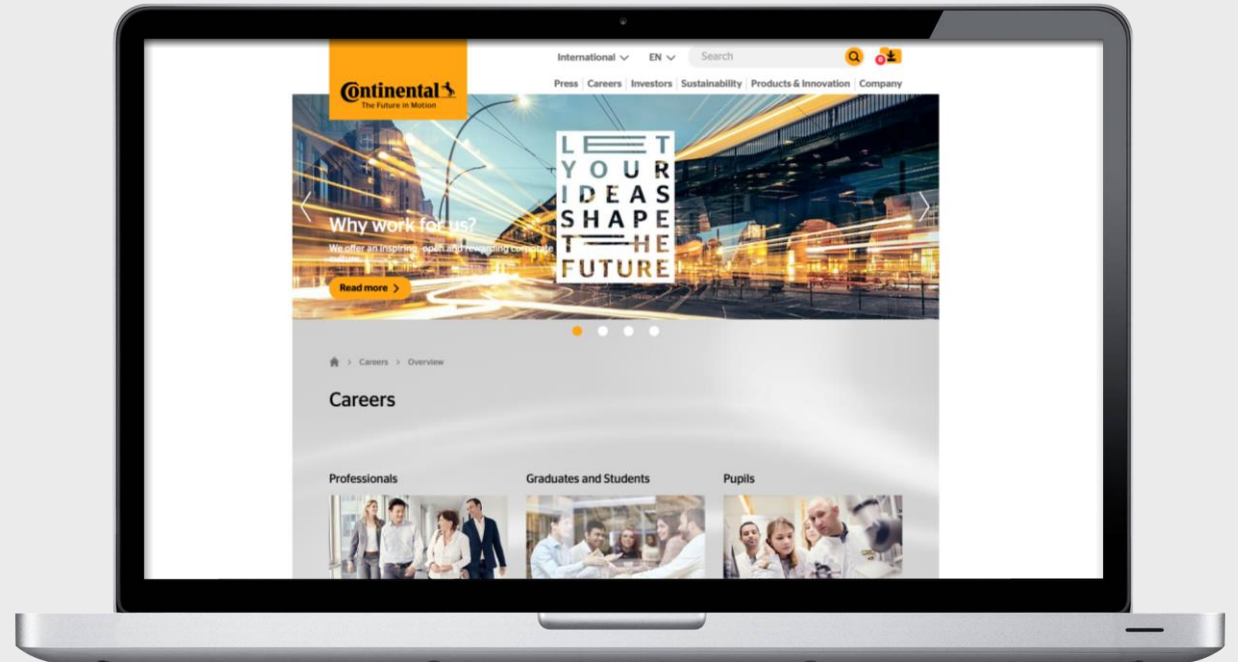
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LET  
YOUR  
IDEAS  
SHAPE  
THE  
FUTURE



... the most attractive  
and progressive employer



2nd Place

Most Desired Employers in  
Romania



1st Place

The Top 20 Most Desired  
Employers in Sibiu

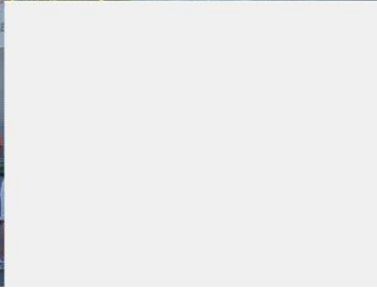


1st Place

Production Category  
Capital Top 100 employers



## COMMUNITY & TECH EVENTS (INTERNAL AND EXTERNAL)





# Our Benefits

## Restaurant and Coffee Corner



**24h open**  
Canteen/ Coffee Corner

**Global supplier**  
of restaurant services

**Menu variety**

Live Cooking  
standard & premium

**Vending Machines**  
**Online & Cash**  
**Account Uploads**

>2100 meals  
per day

**Happy Hour**  
>discount on dedicated  
timeframe

**Online Satisfaction**  
**Survey**

> 300.000€  
in new equipment

> 1 million €  
building investment

# Continental Non-Engineering Internship Program

Contract Until Graduation

Flexible  
schedule

Students

## Payment details

- Paid Internship Contract until Graduation** (but no longer than 2 years) with possibility to continue in the company based on performance and available positions
- **Salary: 3450 RON Gross + Meal Vouchers (20.09 RON/day)**
  - **Hosting over summer period for the ones staying in the student dorm**

## Profiles

**Finance: Accounting & Controlling**  
**Supply Chain Management (Logistics)**  
**Purchasing**  
**Team Assisting & Data management**  
**Customer Center & Production Planning**  
**Facility**

## Target group

**2<sup>nd</sup> & 3<sup>rd</sup> year – bachelor program**  
**1<sup>st</sup> & 2<sup>nd</sup> year – master program**

# Continental Non-Engineering Internship Program

Contract Until Graduation

Flexible  
schedule

Students

Selection  
assessment

Face2face assessment – 50%  
- 30 minutes of dedicated tasks (25%)  
- 15 minutes of HR interview (25%)  
Average grade of last study year – 50%

Selection  
event

March 2<sup>nd</sup> within the Economic Sciences Faculty EP1

Deadline to  
apply

February 27<sup>th</sup>

Start dates

March 14<sup>th</sup> OR July 4<sup>th</sup>





**INTERNSHIP  
START  
14 Martie**

**EVENIMENT DE SELECȚIE  
CONTINENTAL NON-ENGINEERING INTERNSHIP**

*\*dedicat studenților de la Facultatea de Științe Economice și  
Facultatea de Științe Socio-Umane din Sibiu*

**2 Martie 2022  
14:00**

**Universitatea "Lucian Blaga" din Sibiu  
Facultatea de Științe Economice, EP1**



Scaneaza codul QR  
pentru a te inregistra



Știați că peste 60% din cei 4000 de angajați ai Continental Sibiu sunt studenți sau absolvenți ai Universității Lucian Blaga din Sibiu?

Fă și tu primii pași în carieră alături de noi. Poți începe chiar din 14 martie, în cadrul Continental Non-Engineering Internship!

Află mai multe detalii și înregistrează-te la evenimentul de selecție din 2 martie, accesând link-ul de mai jos:

<https://www.continental-jobs.com/index.php?ac=jobad&id=1723376&jobId=211786BR>

Alătură-te echipei noastre și poți deveni și tu unul dintre #peopleofcontinentalsibiu.

# Jobs available

Global allocation  
management  
specialist

## What our position stands for

- › Role: balancing out supply vs demand
  - › Purpose: stabilizing the supply situation in order to avoid internal Continental production line stops
    - › Goal: avoid final customer's production line stops

## What skills we are looking for

- › Communication skills
  - › Excel & PowerPoint skills
    - › Spoken and written English
      - › Customer oriented
        - › Taking initiative

## What can you expect

- › Digitalized and structured working processes and tools
  - › Steering Conti departments and suppliers into achieving the best possible outcome
    - › Managing global supply crisis affecting Continental's production lines
      - › Allocating limited supply to the right place, at the right time

## Why is this job interesting

- › Highly business-impacting work
  - › Part of an international team
    - › Interface between different business areas within Continental and our suppliers
      - › Possibility to be part of new/diversified projects, breaking the daily routine

# Jobs available

**Global Logistics  
specialist**

## What our position stands for

- › Role: managing processes & system requirements, logistics KPI controlling, material management, assembly plant logistics, Warehouse Management
  - › Purpose: managing the productivity and performance of the In-Plant Logistics for BU CCN Logistics worldwide
    - › Goal: reach optimal cash flow level

## What can you expect

- › Digitalized and structured working processes and tools
  - › Definition and Management of logistic standards for the In-Plant logistics (Micro-logistics)
    - › Interface to all BU CCN plant SCM

## What skills we are looking for

- › Communication skills
  - › Excel & PowerPoint skills
    - › Spoken and written English
      - › Customer oriented
        - › Taking initiative

## Why is this job interesting

- › Highly business-impacting work
  - › Part of an international team
    - › Interface between different business areas within Continental and our suppliers and customers
      - › Possibility to be part of new/diversified projects, breaking the daily routine



# Jobs available

Global Customer Center  
& Production Planner

## What our position stands for

- › SCM customer interface
  - › Procurement of parts (internal and external)
    - › Control of logistical services (transportation and warehousing)
      - › Inventory and logistic cost management;
      - › Supply of the customers

## What can you expect

- › Worldwide interactions
  - › Digitalized and structured working processes and tools
    - › Trainings
      - › Work time flexibility (mobile-work)

## What skills we are looking for

- › Excel and PowerPoint skills
  - › English level - fluent
    - › Supplier / customer negotiation
      - › Data analysis
        - › Problem solving
          - › Self management skills

## Why is this job interesting

- › Offers the possibility to work in an international company
  - › Offers the possibility to develop professionally and personally;
    - › Offers the possibility to interact with challenging situations

# Jobs available

**Customer Center &  
Production Planner**

## What our position stands for

- › Role: responsible for customer communication and processing the customer demands
  - › Purpose: plan the customer demands in the right quality, right time and right volume
    - › Goal: increase the level of customer satisfaction and improve overall customer experience

## What can you expect

- › Digitalized and structured working processes and tools
  - › Planning challenges due to the global supply crisis affecting Continental's production lines
    - › Allocating limited supply to the right place, at the right time
      - › Professional advantages of being part of one of the world's biggest automotive companies

## What skills we are looking for

- › Good communication and negotiation skills
  - › Customer orientated and decision-making person
    - › Spoken and written English (German is a plus)
      - › Good Excel skills
        - › Knowledge about SAP PP, MM & SD modules is a plus

## Why is this job interesting

- › Highly business-impacting work
  - › Permanent contact with the most important players from automotive industry
    - › Part of a dynamic and ambitious team
      - › Production planning is a key to success on any kind of business

# Internship positions available



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 [ENGLISH](#) ▾

- › [Global allocation team](#)
- › [Global SCM Transport](#)
- › [Global SCM Reporting](#)
- › [Logistics Planner COD Europe](#)
- › [Global Customer Process Management](#)



# Thank you